

President's Report



2013 was a landmark year for The Arc of Delaware.

May 14, 2013 represented the 60th anniversary of our agency's founding in 1953. Since our very humble beginnings over 60 years ago, The Arc - in Delaware and in the United States - has played a central role in promoting human rights, advocacy, legislation, new services and funding which dramatically transformed the lives and opportunities of persons with intellectual and developmental disabilities (I/DD) and their families in our communities. We are extremely grateful to all of our members and supporters, past and present, who have participated in and contributed to this extraordinary legacy.

We also want to say thanks to all of you who participated in our Diamond Anniversary celebration events which were scheduled throughout 2013 and the early part of 2014. A very special thanks to our board members, our committee members and our staff who worked tirelessly in planning this year-long celebration and in the continuing pursuit of our growing mission.

We're very fortunate to have had many exciting new developments in our Housing Program in 2013 into 2014. We finished a very important new Memo of Understanding (MOU) with the Delaware Division of Developmental Disabilities Services (DDDS). Through this strengthened partnership, we have agreed to build two new state-of-the-art, fully accessible homes within the coming year. This MOU also set the stage for two beautiful new Wilmington Riverfront condominiums, which were donated by Homes For Life Foundation to The Arc of Delaware in early 2014, which will also be funded by DDDS. Finally, we've welcomed Linda Cox as our new Director of Housing and Community Relations in early 2014.

Our Employment and Outreach services also continue to grow and flourish with more clients and a larger staff. We thank our Director, Susannah Eaton-Ryan, and our talented employees for the continued success of these essential services to individuals with I/DD.

The Arc of Delaware's Advocacy Program was also privileged to have been a founding member of the Delaware Family Support Coalition in 2013. We are extremely excited about the progress that is being made towards a Medicaid-funded Family Support Waiver in Delaware. This new program promises to provide essential funding and services to individuals who are supported within their natural family homes.

We also want to express our heartfelt gratitude for the incredible ongoing contributions of our innumerable volunteers across the state. These volunteers do a lot of work for our many special events and activities across Delaware. In 2013, The Arc of Delaware was also very pleased to have been the founder of a Social Recreational Coalition for New Castle County, which began hosting dances in January 2014.

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Our services would also not be possible without our many foundations, corporate and individual donor partners who bring our mission to “life.”

The Mid-Del Committee also continues its Recreation Program with monthly activities, including dances, an annual picnic, and movie nights. The Committee is actively planning to grow its services in Kent and Sussex counties, beginning with an office expansion in 2014.

Finally, our agency was fortunate to welcome Kevin Kelso as our new Controller who began his work with The Arc in late 2013. Kevin provides invaluable leadership to our agency in organizing our financial records and establishing new software and accounting systems, which we believe will also ultimately be state-of-the-art.

Again, we thank all of our members, funders, board members, staff and volunteers for making 2013 an incredibly successful year for The Arc of Delaware. With your continued support, we look forward to even greater years to come.



Bill Seufert, President of the Board of Directors

Financial Statements

Combined Statement of Activities
For the Year Ended December 31, 2012

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
SUPPORT & OTHER REVENUE				
United Way	\$ 14,875	\$ 73,620	\$ -	\$ 88,495
Federal & state grants	128,505	-	-	128,505
Contributions	21,693	149,200	-	170,893
Gifts-in-kind	149,705	-	-	149,705
Special events	85,233	-	-	85,233
Less: costs of direct benefits to donors	(31,369)	-	-	(31,369)
Membership dues	6,589	-	-	6,589
Management fee income	201,534	-	-	201,534
Rental income	2,270,536	-	-	2,270,536
Other sources	96,109	-	-	96,109
Net assets released from restrictions	164,086	(164,086)	-	-
Total support & other revenue	3,107,496	58,734	-	3,166,230
OPERATING EXPENSES				
Program services	3,147,823	-	-	3,147,823
Management & general	147,254	-	-	147,254
Fund raising	58,393	-	-	58,393
Total operating expenses	3,353,470	-	-	3,353,470
OTHER EXPENSES				
Loss on fixed asset impairment	89,916	-	-	89,916
TOTAL EXPENSES	3,443,386	-	-	3,443,386
CHANGE IN NET ASSETS	(335,890)	58,734	-	(277,156)
NET ASSETS - BEGINNING OF YEAR	324,408	28,874	3,736,250	4,089,532
NET ASSETS - END OF YEAR	\$ (11,482)	\$ 87,608	\$ 3,736,250	\$ 3,812,376

Combined Statements of Financial Position
December 31, 2012 and 2011

	2012	2011
ASSETS		
Cash		
Unrestricted	\$ 506,432	\$ 430,243
Restricted	948,936	776,942
Accounts receivable	142,208	76,023
Unconditional promises to give	5,702	-
Prepaid expenses	7,300	8,170
Investments	24,830	23,262
Property and equipment, net of accumulated depreciation	16,391,920	17,041,607
TOTAL ASSETS	\$ 18,027,328	\$ 18,356,274
LIABILITIES		
Accounts payable	\$ 111,322	\$ 41,364
Accrued payroll	57,478	34,429
Accrued expenses	-	103
Deferred revenue	2,800	27,313
Line of credit	60,843	60,843
Unfunded pension liability	133,945	103,407
Long-term debt	13,848,564	13,999,256
TOTAL LIABILITIES	14,214,952	14,266,715
NET ASSETS		
Unrestricted		
Housing capital	(737,112)	(440,163)
Other	725,630	764,571
Temporarily restricted	87,608	28,874
Permanently restricted	3,736,250	3,736,250
	3,812,376	4,089,532
TOTAL LIABILITIES & NET ASSETS	\$ 18,027,328	\$ 18,356,247