

Dear Friends of The Arc,

After several years of refining and solidifying our agency's infrastructure and services, The Arc of Delaware is settling in to a very productive and progressive rhythm of vision, planning, service and mission.

Our commitment to vision and planning was evident in our recent Strategic Planning for 2019-2021. This plan was developed by our Board and staff in late 2018 and will replace our very successful 2016-2018 Strategic Plan. It includes evolving goals and objectives to improve and expand each of our agency's core services over the next few years.

One of our objectives is to expand The Arc's services and presence in Sussex County, where we already have an existing housing program (i.e. 15 homes). With leadership from our Mid Del Committee, we are providing (four dances in 2018) and planning more social and recreational activities in this important region. We are also actively exploring expanding our employment, advocacy and other services in Sussex County. Please help us as we work towards putting together a group of committed volunteers to support these crucial efforts to expand our mission.

The Arc continues to be very proud of the outstanding work of our Social and Recreation Committees in Kent and New Castle counties. We partner with a number of volunteers and vendors on dances and activities which often draw over 300 persons per event. These free events are highly anticipated and greatly enjoyed by all.

Our Supported Employment Program continues to provide over 150 persons with competitive wages and meaningful work of choice in our communities in both New Castle and Kent counties. The Arc is also continuing to explore opportunities to provide other much needed, integrated services based in our communities.

Our Public Policy Committee has improved our advocacy efforts both nationally and in the state of Delaware. We are particularly honored to have played a key role in supporting the Michael McNesby Act in Delaware in 2018. These efforts contributed to a significant increase in provider funding in FY 2019. With everyone's continuing legislative advocacy, these critical increases need to continue in each of the next few years, until providers are receiving the full funding that DDDS's market based studies show they need and Direct Support Professionals are receiving a living wage.

The Arc's housing program continues to meet the needs of the approximately 320 persons who have chosen to live in our homes. In 2018 we completed 27 capital improvement projects within our housing portfolio. In addition, we received over \$135,000 in grants for projects to be completed in 2019. With strong support from our accounting and housing personnel, we have made tremendous progress towards achieving full funding for our previously underfunded HUD housing programs. We are also actively continuing our efforts to update our housing partnership terms with DDDS.

With strong support from our Personnel Committee, The Arc also recently expanded, updated and shared both our "Employee Handbook" and our comprehensive "Policy and Procedure Manual" with all of our staff.

The Arc of Delaware wishes to express our sincere thanks to our members, our board, our staff and our many community partners for your essential support of our mission and the persons we serve. We continue to be convinced that Delaware has unique and promising opportunities for collaborative service system planning, refinement and growth. Together we can continue to improve the lives and community opportunities of persons with I/DD and their families.



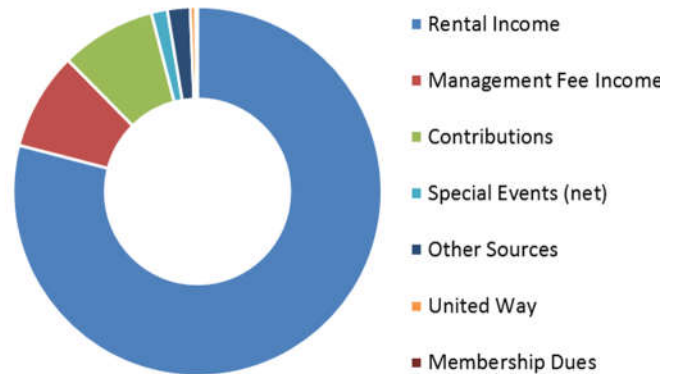
Terry Olson
Executive Director



2018 FINANCIAL SUMMARY

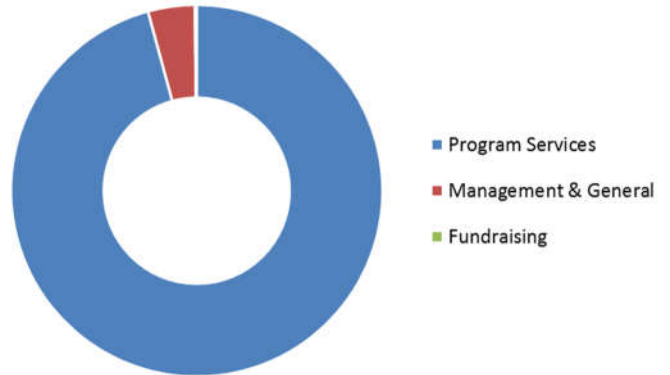
INCOME

Rental Income	\$2,502,898 -79%
Management Fee Income	\$271,417 -9%
Contributions & Grants	\$264,831 -8%
Special Events (net)	\$44,746 -2%
Other Sources	\$63,417 -2%
United Way	\$14,737 -<1%
Membership Dues	\$5,068 -<1%
TOTAL	\$3,167,113



EXPENSES

Program Services	\$3,295,346 -96%
Management & General	\$140,371 -4%
Fundraising	\$5,081 -<1%
TOTAL	\$3,440,799



* This Financial Summary is subject to audit

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Mission: The Arc of Delaware promotes and protects the human rights of people with intellectual and developmental disabilities, and actively supports full inclusion and participation in the community through advocacy and services to individuals and their families.

Achieve with us. Join! Volunteer! Donate!

For more information: thearcofdelaware.org

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